

EPEX SPOT SE
Vacancy : Customer Relations

Based in Paris for a minimum period of 6 months. Remuneration according to profile and experience. Starting date: as soon as possible.

Context

EPEX SPOT is the power exchange for the electricity spot markets of Germany, Austria, Switzerland and France. It has been created in 2008 through the merger of the spot activities of Powernext (FR) and EEX AG (DE).

Sales of 30.1 M€, EPEX SPOT is employing a total staff of 43 employees (at end of 2011)

For further information please refer to : www.epexspot.com

We are looking for a **highly motivated customer relations** colleague who will mainly deal with the German-speaking members and prospects and report to Richard Katz (Director Sales).

The candidate will have to take frequent business trips all over Europe.

Responsibilities

- Developing and improving the relationship to the existing members in the electricity spot markets, especially the German/Austrian and Swiss community.
- Intervene as a communication support during system changes / market coupling implementations
- Acting as an interface between the members and the EPEX SPOT project teams to develop or improve the service / systems.
- Acquisition of new members within the trading and utility sector, but also within the industrial field.
- Assistance in the membership process (in cooperation with the membership department in Paris).
- Organisation & participation in sales & marketing events, in cooperation with the Communication department to promote EPEX SPOT markets.

Competences

- Ideally, professional experience in customer relations in the energy trading field would be highly appreciated.
- Team player and excellent ability in human relationship is required.
- Excellent communication skills.
- German mother tongue, good level of written and spoken English, French would be appreciated

Contact

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